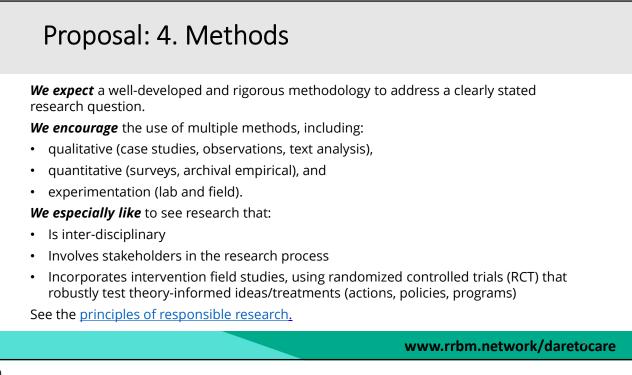


## Proposal: Research Question & Explanation, Literature

- **1. Research question** Provide a succinct statement of the major research question being investigated and any sub-questions.
- 2. Motivation and explanation Explain briefly why you chose the research question and how it relates to the "Eligible Research Topics and Methods"
- **3.** Literature and contribution Explain briefly (no more than 15 references) what the literature informs about your question and the value-added contributions of your study.



Proposal: 5. Engaged Scholarship & Potential Impact

**Engaged scholarship** - Explain whether and how your research engages relevant stakeholders in the various stages of the research process. (added recently to Application Guidelines document)

**Potential impact** – Explain who will benefit from the findings of your research, how your research findings may inform managerial or business practices or policies, and how your research may influence business and management to contribute to a better society.

